

**Greater Mankato Area United Way  
2023 Approved Budget**

**Ordinary Income/Expense**

<b>Income</b>	
Event Nets from Prior year for 2023	317,711.42
2022/2023 Campaign Pledge Income	2,400,000.00
Interest Income	30,000.00
Misc Income incl gifts	3,000.00
<b>Other Income</b>	
Cares Act - Employee Retention	-
Fees collected for designations	300.00
In Kind Contributions	425,000.00
<b>Total Other Income</b>	<u>425,300.00</u>
Planned Gift Fund-Gain/Loss	2,500.00
<b>Total Program Income</b>	<u>85,200.00</u>
<b>Total Sponsorships/Event Income</b>	<u>337,500.00</u>
<b>Total Income</b>	<u>3,601,211.42</u>

**Expense**

**Operating Expenses**

Audit & Accounting Fees	12,000.00
Awards & Recognition	6,300.00
Bankcard Fees	1,500.00
Campaign Fees Withheld	3,500.00
Campaign Supplies	1,250.00
<b>Total Community Impact</b>	39,200.00
Conferences & Staff Dvpmnt	4,680.00
Equipment Purchases	8,000.00
<b>Total Events</b>	118,455.00
Internet/Technology needs	18,000.00
Legal Fees	500.00
<b>Total Liab &amp; Prop insurance</b>	6,354.00
<b>Total Marketing</b>	56,000.00
Meeting Expenses	2,000.00
<b>Total Membership-Org Dues</b>	37,837.00
Misc/DiscretionaryFunds	1,500.00
Occupancy	42,600.00
Office Supplies/Expense	5,000.00
Planned Gift Fund Fees	600.00
<b>Total Postage</b>	4,600.00
<b>Total Salary &amp; Benefits Expense</b>	718,338.70
Subscriptions	500.00
Telephone	3,300.00
Transportation	2,500.00
United Way Car Expense	2,500.00
<b>Total Operating Expenses</b>	1,097,014.70

**Other Expense**

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Allocation to Reserves	30,000.00	
Total Depreciation	2,850.00	
In Kind Contributions Expense	425,000.00	
Pledge Loss	75,000.00	
<b>Total Other Expense</b>	<b>532,850.00</b>	
<b>Program Expenses</b>		
Total Allocations to Agencies	1,556,924.63	
Program - Board added Impact Initiative/s	197,363.00	
First Steps grant expenses	30,000.00	
Get Connected / 211	3,500.00	
School Book Program - Olseth Gr	15,000.00	Direct Expenses only
Program Expenses - Other	350.00	
<b>Total Program Expenses</b>	<b>1,803,137.63</b>	
<b>Total Expense</b>	<b>3,433,002.33</b>	
<b>Net Income</b>	<b>168,209.09</b>	
Event Nets to next year	(167,945.00)	
	<b>264.09</b>	