

**Greater Mankato Area United Way
2023 Approved Budget**

Ordinary Income/Expense

| | | | |
|-----|--------|--|---------------------|
| 1 | Income | Event Nets from Prior year for 2023 | 317,711.42 |
| 3 | | 2022/2023 Campaign Pledge Income | 2,400,000.00 |
| 5 | | Interest Income | 30,000.00 |
| 6 | | Misc Income incl gifts | 3,000.00 |
| 7 | | Other Income | |
| 8 | | Cares Act - Employee Retention | - |
| 9 | | Fees collected for designations | 300.00 |
| 10 | | In Kind Contributions | 425,000.00 |
| 11 | | Total Other Income | 425,300.00 |
| 12 | | Planned Gift Fund-Gain/Loss | 2,500.00 |
| 21 | | Total Program Income | 85,200.00 |
| 51 | | Total Sponsorships/Event Income | 337,500.00 |
| 52 | | Total Income | 3,601,211.42 |
| 54 | | Expense | |
| 55 | | Operating Expenses | |
| 56 | | Audit & Accounting Fees | 12,000.00 |
| 57 | | Awards & Recognition | 6,300.00 |
| 58 | | Bankcard Fees | 1,500.00 |
| 59 | | Campaign Fees Withheld | 3,500.00 |
| 60 | | Campaign Supplies | 1,250.00 |
| 65 | | Total Community Impact | 39,200.00 |
| 66 | | Conferences & Staff Dvpmnt | 4,680.00 |
| 67 | | Equipment Purchases | 8,000.00 |
| 90 | | Total Events | 118,455.00 |
| 91 | | Internet/Technology needs | 18,000.00 |
| 92 | | Legal Fees | 500.00 |
| 97 | | Total Liab & Prop insurance | 6,354.00 |
| 106 | | Total Marketing | 56,000.00 |
| 107 | | Meeting Expenses | 2,000.00 |
| 111 | | Total Membership-Org Dues | 37,837.00 |
| 112 | | Misc/DiscretionaryFunds | 1,500.00 |
| 113 | | Occupancy | 42,600.00 |
| 114 | | Office Supplies/Expense | 5,000.00 |
| 115 | | Planned Gift Fund Fees | 600.00 |
| 119 | | Total Postage | 4,600.00 |
| 130 | | Total Salary & Benefits Expense | 718,338.70 |
| 131 | | Subscriptions | 500.00 |
| 132 | | Telephone | 3,300.00 |
| 133 | | Transportation | 2,500.00 |
| 134 | | United Way Car Expense | 2,500.00 |
| 136 | | Total Operating Expenses | 1,097,014.70 |
| 137 | | Other Expense | |

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| | | | |
|-----|---|-------------------|----------------------|
| 138 | Allocation to Reserves | 30,000.00 | |
| 142 | Total Depreciation | 2,850.00 | |
| 143 | In Kind Contributions Expense | 425,000.00 | |
| 144 | Pledge Loss | 75,000.00 | |
| | | <hr/> | |
| 145 | Total Other Expense | 532,850.00 | |
| 146 | Program Expenses | | |
| 151 | Total Allocations to Agencies | 1,556,924.63 | |
| | Program - Board added Impact Initiative/s | 197,363.00 | |
| 153 | First Steps grant expenses | 30,000.00 | |
| 154 | Get Connected / 211 | 3,500.00 | |
| 157 | School Book Program - Olseth Gr | 15,000.00 | Direct Expenses only |
| 158 | Program Expenses - Other | 350.00 | |
| | | <hr/> | |
| 159 | Total Program Expenses | 1,803,137.63 | |
| | | <hr/> | |
| 160 | Total Expense | 3,433,002.33 | |
| 162 | Net Income | 168,209.09 | |
| 163 | Event Nets to next year | (167,945.00) | |
| | | <hr/> | |
| | | 264.09 | |