

**Feeding Our Communities Partners
Fiscal Year 2023 Budget Overview
July 2022 through June 2023**

	FY Budget 22		YTD 22												FY23 TOTAL		% Increase over FY22	Notes
	Jul 21 - Jun 22	Jul 22 - April 22	Allocation %	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 22 - Jun 23		
Ordinary Income/Expense																		
Income																		
43300 - Direct Public Grants																		
43310 - COVID Support Grants	0	0.00	100B	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,000.00	12,000.00	#DIV/0!	MDE Reimbursements (Summer Food Service Program)
43330 - Foundation and Trust Grants	330,000	121,790	100B	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	240,000.00	-27%	\$354K identified opportunities/65% success rate
Total 43300 - Direct Public Grants	330,000	121,790.00		20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	32,000.00	252,000.00		
43400 - Direct Public Support																		
43410 - Corporate Contributions	115,000	66,204	100B	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	11,500.00	138,000.00	20%	Goal of 3 new partners @\$10K & 2@\$15K+
43430 - Donated Prof Fees, Facilities	0	4,354	100B	540.00	1,415.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	5,540.00	540.00	12,355.00		Social Indoor ads (in-kind @\$540/month) + Free Press Media \$5K
43440 - Gifts in Kind - Goods/Services	25,992	1,135	100B	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00	-31%	In-kind food donations
43450 - Individual Contributions	105,000	85,042	100B	10,000.00	10,000.00	15,000.00	10,000.00	10,000.00	15,000.00	10,000.00	10,000.00	15,000.00	10,000.00	10,000.00	15,000.00	140,000.00	33%	Increased focus on monthly donors/payroll deduction + New level of giving recognition + Quarterly major gift
43452 - Direct Mail Campaign	45,000	12,368	100B	15,000.00	10,000.00	2,500.00	2,500.00	1,000.00	1,000.00	1,000.00	1,000.00	0.00	0.00	0.00	10,000.00	45,000.00	0%	Direct Mail Campaign overlaps fiscal years
43453 - Year-End Mail Campaign	40,000	36,151	100B	0.00	0.00	0.00	5,000.00	10,000.00	25,000.00	5,000.00	0.00	0.00	0.00	0.00	0.00	45,000.00	13%	Includes 3 matching corporate donors
43454 - Week 2 Feed	14,000	1,280	100B	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,000.00	71%	Revamp of Week 2 Feed w/Venmo option
43455 - Nonprofit Contribution	30,000	20,045	100B	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	45,000.00	50%	Increased gambling fund partnerships + church support with focus on increased participation from bordering communities
Total 43400 - Direct Public Support	374,992	226,559.00		44,290.00	40,165.00	36,790.00	36,790.00	40,290.00	60,290.00	35,290.00	30,290.00	35,290.00	29,290.00	34,290.00	44,290.00	467,355.00		
44500 - Government Grants																		
44530 - Local Government Grants	5,000	0	100B	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	5,000.00	0%	City of Mankato Community Development Block Grant
Total 44500 - Government Grants	5,000	0		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	5,000.00		
46400 - Other Types of Income																		
45030 - Interest Savings, MAF	12,000	1,906		4,000.00	0.00	0.00	4,000.00	0.00	0.00	4,000.00	0.00	0.00	4,000.00	0.00	0.00	16,000.00	33%	
49010 - Special Event Income	11,850	8,966	100B	0.00	0.00	0.00	7,000.00	1,000.00	2,000.00	5,000.00	1,000.00	0.00	500.00	1,000.00	0.00	17,500.00	48%	Oct. fundraisers (fashion show + .005K)/Mankato Craft Beer Expo & promotions/Coffee shop round up campaigns
46430 - Miscellaneous Revenue	11,500	104	100B	0.00	6,000.00	5,000.00	0.00	500.00	500.00	0.00	1,000.00	0.00	3,000.00	500.00	0.00	16,500.00	43%	Revamp of grocery store round up campaigns/Grateful giving/MSU IBE classes
Total 46400 - Other Types of Income	35,350.00	10,976		4,000.00	6,000.00	5,000.00	11,000.00	1,500.00	2,500.00	9,000.00	1,000.00	1,000.00	4,500.00	4,000.00	500.00	50,000.00		
49100 - Climb 2 Feed Kids																		
49101 - Climb 2 Feed Kids Event	100,000	94,686	100B	0.00	8,000.00	6,500.00	6,500.00	40,000.00	32,000.00	32,000.00	0.00	0.00	0.00	0.00	0.00	125,000.00	25%	Increase team reg. to \$1,500 (x48 teams). 80% of teams have raised more than \$1K for several years. Increase Presenting Sponsor level
Total 49100 - Climb 2 Feed Kids	100,000	94,755.00		0.00	8,000.00	6,500.00	6,500.00	40,000.00	32,000.00	32,000.00	0.00	0.00	0.00	0.00	0.00	125,000.00		
49201 - Cirque Du Crave Event	40,000	44,084		5,000.00	10,000.00	15,000.00	25,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,000.00	38%	Includes increased goal for "Fund the Mission" based on feedback & success
Total 49201 - Cirque Du Crave	40,000	44,084		5,000.00	10,000.00	15,000.00	25,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,000.00		
49300 - BBB																		
49301 - BBB Event	65,000	29,836	100B	0.00	5,000.00	5,000.00	0.00	0.00	0.00	0.00	10,000.00	10,000.00	15,000.00	40,000.00	85,000.00	85,000.00	31%	Hybrid model engages more attendees + Increased goal for "Fund the Mission"
Total 49300 - BBB Event	65,000	29,836.00		0.00	5,000.00	5,000.00	0.00	0.00	0.00	0.00	10,000.00	10,000.00	15,000.00	40,000.00	85,000.00	85,000.00		
Total Income	950,342	472,940.00		73,290.00	89,165.00	88,290.00	99,290.00	101,790.00	114,790.00	96,290.00	51,290.00	66,290.00	68,790.00	73,290.00	116,790.00	1,039,355.00	9%	
Gross Profit	950,342	472,940.00		73,290.00	89,165.00	88,290.00	99,290.00	101,790.00	114,790.00	96,290.00	51,290.00	66,290.00	68,790.00	73,290.00	116,790.00	1,039,355.00	9%	6% increase w/o in-kind
Expense																		
60900 - Business Expenses																		
60920 - Business Registration Fees	2,225	2,243	100F	700.00	0.00	25.00	700.00	0.00	0.00	700.00	0.00	0.00	700.00	0.00	0.00	2,825.00	27%	MN Secretary of State and MAF Quarterly Fees
Total 60900 - Business Expenses	2,225	2,243.00		700.00	0.00	25.00	700.00	0.00	0.00	700.00	0.00	0.00	700.00	0.00	0.00	2,825.00		
62100 - Contract Services																		
62110 - Accounting Fees	15,040	13,688	100F	365.00	365.00	6,665.00	365.00	4,065.00	365.00	365.00	365.00	365.00	365.00	365.00	365.00	14,380.00	-4%	Monthly Bookkeeper fees/Abdo 900 & Audit (fees locked until 2024)
62120 - Donated Prof Fees/Services	0	4,992	100B	540.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	5,540.00	540.00	11,480.00		Social Indoor ads (in-kind @\$540/month) + Free Press Media \$5K
62140 - Contract & Legal Fees	3,445	140	SPLIT	167.00	1,023.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	2,860.00	-17%	Ctrial writer + legal assistance (as needed)
Total 62100 - Contract Services	18,485	18,800.00		1,072.00	1,928.00	7,372.00	1,072.00	4,772.00	1,072.00	1,072.00	1,072.00	1,072.00	1,072.00	6,072.00	1,072.00	28,720.00	55%	
62800 - Facilities and Equipment																		
62810 - Depr and Amort - Allowable	1,138	901	75/25	142.49	142.49	142.49	142.49	142.49	142.49	142.49	142.49	142.49	142.49	142.49	142.49	1,709.93	50%	Updated equipment
62840 - Equip Rental and Maintenance (repairs)	1,415	2,775	75/25	0.00	360.00	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,360.00	-4%	Warehouse repairs
62850 - Janitorial Services	1,274	2,040	75/25	340.00	170.00	170.00	170.00	170.00	170.00	297.50	170.00	170.00	170.00	340.00	170.00	2,507.50	97%	Increase over FY22 budget was mistake. Rates have not increased
62860 - Pest Control Services	494	416	75/25	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	80.00	520.00	5%	
62870 - Property Insurance	1,837	2,925	75/25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,636.00	0.00	2,636.00	43%	Property \$1,726, Inland Marine \$175, Crime \$250, Business Auto \$485
62889 - Utilities	9,120	9,248	75/26	990.00	990.00	990.00	990.00	990.00	990.00	990.00	990.00	990.00	990.00	990.00	990.00	11,880.00	30%	
62890 - Rent	52,800	45,904	75/25	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	4,454.00	53,448.00	1%	
62891 - Vehicle/Transportation Expense (Volk)	11,040	6,373	100B	0.00	0.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	0.00	12,600.00	14%	Increased transportation expense
Total 62800 - Facilities and Equipment	79,118	70,582.00		5,966.49	6,156.49	7,196.49	8,196.49	7,196.49	7,196.49	7,196.49	7,196							

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	Jul 21 - Jun 22	Jul 22 - April 22	Allocation %	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 22 - Jun 23		
Total 65040 - Supplies	35,361	3,690.00		663.00	663.00	913.00	663.00	663.00	663.00	663.00	663.00	663.00	913.00	663.00	663.00	8,456.00	-76%	
65050 - Telephone, Telecommunications																		
65051 - Telephone/Fax	4,800	4,448	75/25	452.00	452.00	452.00	452.00	452.00	452.00	452.00	452.00	452.00	452.00	452.00	452.00	5,424.00	13%	
65052 - IT	12,628	16,038	75/25	12,114.00	1,114.00	2,389.00	1,116.00	1,114.00	1,114.00	2,389.00	1,114.00	1,114.00	1,114.00	1,114.00	1,114.00	26,920.00	113%	Includes new server/updated firewall
Total 65050 - Telephone, Telecommunications	17,428	20,486.00		12,566.00	1,566.00	2,841.00	1,566.00	1,566.00	1,566.00	2,841.00	1,566.00	1,566.00	1,566.00	1,566.00	1,566.00	32,344.00	86%	
65060 - Food																		
65061 - Backpack & Power Pack Food	212,262	120,711	100B	0.00	0.00	15,090.83	24,356.75	23,403.36	15,259.88	23,308.76	20,639.28	27,018.64	29,418.48	22,498.08	0.00	200,994.05	-5%	If serving 1,073 students (719 BP + 279 PP + 75 HS)
65062 - Food Costs-Shipping	11,940	5,189	100B	1,990.00	0.00	1,990.00	0.00	1,990.00	0.00	1,990.00	0.00	1,990.00	0.00	1,990.00	0.00	11,940.00	0%	
65063 - Winter Break Food	41,540	22,902	100B	0.00	0.00	0.00	0.00	11,800.00	11,800.00	2,645.00	0.00	0.00	0.00	0.00	0.00	26,245.00	-37%	Based on true costs
65064 - Voucher Redemption	0	0	100B	800.00	792.00	1,210.00	1,202.00	1,210.00	1,140.00	1,175.00	1,185.00	973.00	910.00	973.00	800.00	12,370.00	#DIV/0!	New code to track voucher expenses
65065 - Summer Pack	65,323	19,926	100B	25,881.30	31,724.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,769.84	84,375.72	29%	Includes school year enrollment rollover w/inclusion of HS students
65066 - Snack Pack	792	334	100B	0.00	0.00	133.56	178.08	178.08	178.08	178.08	178.08	178.08	178.08	178.08	0.00	1,568.20	97%	
65067 - Food Pantry	12,200	0	100B	0.00	0.00	948.00	908.25	948.00	908.25	948.00	908.25	948.00	908.25	948.00	908.25	9,281.25	-24%	Supplementeted & supported with in-kind donations
65068 - Food Donations	0	497	100B	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00		This was tracked in overall in-kind prior
Total 65060 - Food	344,058	148,802		30,171.30	32,516.58	20,872.39	28,145.08	41,029.44	30,786.21	31,744.84	24,410.61	32,607.72	32,914.81	28,087.16	29,978.09	364,764.22	6%	
Total 65000 - Operations	408,758	178,404		44,335.30	36,555.58	25,561.39	31,311.08	44,193.44	33,950.21	36,183.84	27,574.61	35,771.72	36,328.81	31,251.16	33,142.09	417,659.22		
65100 - Other Types of Expenses																		
65110 - Fundraising Expenses																		
65113 - BBB	14,855	1,593	100B	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	3,000.00	3,000.00	7,000.00	15,000.00	1%		
65114 - Direct Mail Campaign	3,530	46	100B	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	940.00	940.00	1,880.00	-47%	Coordinated in-house w/o purchased mail list	
65115 - Year-End Mail Campaign	800	116	100B	0.00	0.00	0.00	0.00	1,897.00	0.00	0.00	0.00	0.00	0.00	0.00	1,897.00	137%	Includes the services of a hired copywriter	
65116 - Week 2 Feed	150	509	100B	0.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	0%		
65117 - Cirque Du Crave	7,500	4,071	100B	0.00	0.00	1,000.00	6,000.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	7,500.00	0%		
65118 - Climb 2 Feed Kids	20,000	18,143	100B	0.00	0.00	500.00	500.00	2,000.00	12,000.00	5,000.00	0.00	0.00	0.00	0.00	20,000.00	0%		
65119 - Hy-Vee Donation Program	300	0	100B	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-100%	
65110 - Fundraising Expenses - Other	2,760	1,360	100B	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	1,680.00	-39%	
Total 65110 - Fundraising Expenses	48,895.00	25,838.00		140.00	140.00	1,640.00	6,790.00	4,037.00	12,140.00	5,140.00	140.00	2,140.00	4,580.00	4,080.00	7,140.00	48,107.00		
65120 - Insurance - Liability, D and O	995	995	100F	0.00	741.00	0.00	0.00	0.00	741.00	0.00	0.00	0.00	0.00	0.00	0.00	1,482.00	49%	Quotes received
65150 - Memberships and Dues	3,367	1,380	100F	0.00	1,482.00	1,482.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,964.00	-12%	
65160 - Other Costs	1,152	2,788	50/50	0.00	0.00	0.00	0.00	650.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	650.00	-44%	
65165 - Volunteer Expense	1,872	180	75/25	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	1,860.00	-1%	
65166 - Board Expense	2,685	132	100F	65.00	65.00	65.00	65.00	65.00	250.00	65.00	65.00	65.00	1,600.00	65.00	65.00	2,500.00	-7%	
65169 - Development	2,856	1,656	75/25	241.00	241.00	241.00	241.00	241.00	241.00	241.00	241.00	241.00	241.00	241.00	241.00	2,892.00	1%	
65170 - Staff Development	1,425	1,813	100F	60.00	710.00	60.00	310.00	60.00	460.00	60.00	60.00	60.00	60.00	60.00	60.00	2,020.00	42%	Fundraising training for entire team (\$2,500)
Total 65100 - Other Types of Expenses	64,247	34,782		661.00	3,534.00	3,643.00	7,561.00	5,208.00	13,987.00	5,661.00	661.00	2,661.00	6,636.00	4,601.00	7,661.00	62,475.00		
66000 - Payroll Expenses																		
66010 - Total Compensation	311,902	261,249	See Payroll	28,512.00	28,512.00	42,768.00	28,512.00	28,512.00	28,360.00	28,664.00	28,512.00	42,768.00	28,512.00	28,512.00	28,664.00	370,808.00	19%	To hit recommended ranges across positions
Total 66010 - Total Compensation	311,902	261,249.00		28,512.00	28,512.00	42,768.00	28,512.00	28,512.00	28,360.00	28,664.00	28,512.00	42,768.00	28,512.00	28,512.00	28,664.00	370,808.00	19%	
66020 - Payroll Taxes	24,901	21,249	See Payroll	2,298.07	2,298.07	3,447.10	2,298.07	2,298.07	2,285.82	2,294.49	2,272.24	3,408.36	2,272.24	2,221.66	2,233.91	29,618.07	19%	
66030 - Other Employee Expenses	13,200	3,892	75/25	751.00	751.00	751.00	751.00	751.00	751.00	751.00	751.00	751.00	751.00	751.00	751.00	9,012.00	-32%	HRA with 2 staff participating
66040 - Work Comp Insurance	6,400	4,110	75/25	0.00	1,126.00	0.00	0.00	0.00	1,126.00	0.00	0.00	1,126.00	0.00	0.00	1,126.00	4,504.00	-30%	
66050 - Retirement Expense	9,360	5,625	100F	929.00	929.00	929.00	929.00	929.00	929.00	929.00	929.00	929.00	929.00	929.00	929.00	11,148.00	19%	
Total 66000 - Payroll Expenses	365,763	296,125		32,490.07	33,616.07	47,895.10	32,490.07	32,490.07	33,451.82	32,628.49	32,464.24	48,982.36	32,464.24	32,413.66	33,703.91	425,090.07		
68300 - Travel and Meetings																		
68310 - Conference, Convention, Meeting	4,584	3,170	50/50	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,800.00	5%	
68320 - Mileage Expense	3,120	1,797	75/25	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	3,120.00	0%	
Total 68300 - Travel and Meetings	7,704	4,967.00		660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	7,920.00		
Total Expense	946,300	605,903		85,894.86	82,450.14	92,352.98	81,990.64	94,520.00	90,317.52	84,229.32	69,628.34	96,343.57	85,057.54	85,000.31	82,075.50	1,031,350.73	9%	
Net Ordinary Income	4,042	-132,963		-12,594.86	6,714.86	-4,062.98	17,299.36	7,270.00	24,472.48	12,060.68	-18,338.34	-30,053.57	-16,267.54	-11,710.31	34,714.50	8,004.27		
Net Income	4,042	-132,963		-12,594.86	6,714.86	-4,062.98	17,299.36	7,270.00	24,472.48	12,060.68	-18,338.34	-30,053.57	-16,267.54	-11,710.31	34,714.50	8,004.27		
	4,042	-132,963														8,004		