

MN-ND-SD Chapter Financials

FY23 Budgeted Income Statement

July 1st, 2022 - June 30th, 2023

	FY23 Budget ¹
Revenue	
Donor Support & Bequests	4,582,700
Membership	1,371,725
Government Grants And Contracts	6,533,218
Investment Income	2,206,121
Earned Income (Bison & Leases)	1,505,266
Total Revenue	16,199,031
Expense	
Personnel & Fringe Benefits	8,278,125
Contractual (e.g. field work)	5,841,826
Supplies And Equipment	1,252,439
Lease and Occupancy	869,769
Real Estate And Property Tax	659,697
Printing & Communications	222,150
Travel	335,815
Other Expenses	880,890
Regional Shared Services ²	833,889
Conservation Program Support ³	1,900,799
Total Expense	21,075,398
Applied Net Assets (Prior Year Funds)	4,556,317
Applied Reserves (if needed) ⁴	320,050
Surplus/(Deficit)	0

¹ This report is non-GAAP and therefore not comparable to the year-end consolidated financial statement.

² Regional Shared Services include Grant Service Network, Marketing Resource Center, Divisional & Regional support.

³ Conservation Program Support include legal, human resources, and technology support that we receive from our worldwide office.

⁴ We're expecting a minor deficit for FY23 and expect to cover it outperforming our philanthropic estimations and are prepared to cover it with in-hand reserves if needed.